

# Registration for upcoming campus placement drive of “Karvy Stock Broking Limited – Equity Advisor”

## Key Responsibilities:-

- Activate and Maintain relationship with existing clients.
- Advising clients on their Investments and managing their overall financial portfolio and executing orders on behalf of client for equities, derivatives and third party products.
- To coordinate with product and research team for taking investment decision for the clients.
- Engage clients through telephonic conversations about their investments and encourage them to trade.
- Responsible for achieving brokerage targets, Client Traded Number and client activation daily through effective advisory services.
- Cross sell and up sell existing products to the existing clients.

## Desired Skills & Experience: -

- The candidate must be a Post Graduate with specialization in Finance. (MBA/IMBA/M.Com – 2019 Pass out)
- Must possess excellent communication skills in English and regional language.
- A thorough understanding of financial markets, their behavior, macro movements with respect to market and be able to inspire trust and confidence in clients.
- Ability to process several inputs provided by research team and other sources and apply them to the specific context of several clients thus generating insights for clients.
- Candidate with NISM- Equity & Derivatives (series 8) certification will be given preference
- Should have passion for a career in Stock market
- Follow in house research reports, company news and track company performance
- Should be willing to work in morning and evening shift (4:00pm – 12:00am)
- Compensation and rewards best in the Industry

## Details:-

- Post Graduate: Min 2,50,000 – Max 3,00,00 fixed p.a. + Min 7,50,000 – 9,00,000 variable (based on the performance during the interview)
- Willingness to work in two shifts (Morning / Evening)
- **Place of posting:** Hyderabad
- **Should be open to work in both the shifts:** Morning shift and Evening shift ( 4:00PM – 12:00AM )
- **Hostel assistance:** We would also provide assistance for hostel accommodation for students relocating from other cities to Hyderabad.

Registration Link & for more details: (On or before 07<sup>th</sup> December 2018):-

<https://goo.gl/forms/8q2t1buuOfEAadsI2>

The date of the event will communicate shortly.

Placement Cell, Ravenshaw University

*Debaraj Kumar Singh*  
1.12.18

Placement Coordinator  
Ravenshaw University  
Cuttack

Memo No 4502 Dt 01.12.18

Copy to All Notice Board/ All Hostel Notice Board/ Heads, Coordinators & Placement Advisors of MBA, IMBA & Commerce Departments / Director Placement / COF/DSW/ CCD Office/ Office of the Registrar / OS/ OIC system with a request to upload in the University Website/ Steno to Vice Chancellor for information.

*Debaraj Kumar Singh*  
1.12.18

Placement Coordinator  
Ravenshaw University  
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